

# Minor in Business Law and Economics - Fundamentals of International Economic Law

## Description

International minor in "Business Law and Economics - Fundamentals of International Economic Law"

## The Minor concept

A minor gives you the opportunity of having a second specialization in your degree. The minor is a bundle of four courses that can be chosen separately but if chosen together rewards a minor.

## Purpose

The MSc in Business Administration and Commercial Law provides our students with legal and economic expertise. Today's business must be competitive in an international environment with complicated legal rules. In our programme the students work on analysing and solving the economic and legal problems which companies encounter in an increasing global competition and the ever-increasing demands from Danish legislation and the EU. Our students gain these skills through a unique integration of subject as business economics and commercial law. During the studies our students experience a progressive, internationally oriented work method, which consists of a combination of law and the company's other management tools.

| Course  | ECTS |
|---|------|
| <a href="#">Fundamentals of International Economic Law</a>                  | 7.5  |
| <a href="#">Negotiation: Theory and Practice</a>                            | 7.5  |
| <a href="#">Law and Management</a>  | 7.5  |
| <a href="#">The Economics and Business Strategy of European Integration</a> | 7.5  |

## Content

Minor in "Business Law and Economics - Fundamentals of International Economic Law" is a multidisciplinary research-based education in business law, management, and law and economics. We offer a one semester intensive program based on 30 years of experience in multidisciplinary research and education in business law and economics. We focus on the efficiency of the legal system in regard to business and society. We believe the economic analysis of the law contributes on several levels to optimizing the knowledge and use of business law and contracts.

## Course descriptions:

## **Fundamentals of International Economic Law:**

The course concerns the rules and principles governing trade between states with focus on the law and policies of the WTO and its quasi-judicial system. In light of the increased globalization, it is necessary for businesses to understand the function of WTO law with its direct impact on business transactions. The course takes WTO law into the context of economic theory, international relations, the environment, and human rights.

## **The Economics and Business Strategy of European Integration:**

This course concerns economic and strategic management in EU, European integration, EUs Economic and Monetary Union, macro-economics and EU-institutions, and thus, competition in EU in a business perspective.

## **Law and Management:**

The world is changing and today's and future businesses must bring law into the management perspective. This course is a Yale invention and Professor Constance Bagley from Yale School of management has approved the use at this specific course at CBS. This course consists of legal and economic lectures in law and management theory and economic efficiency theory.

## **Negotiation - Theory and Practice:**

This elective consists of negotiation theory, collaboration, biases in decision making, strategy, repeated games, multi-party business negotiations, settlements, team negotiations and cross-cultural negotiations

## **Examinations**

The minor consists of the examinations listed below. The learning objectives and the regulations of the individual examinations are prescribed in the [online course catalogue](#). Direct links to the individual examinations are inserted in the table below.

| Exam name   | Exam form                             | Grading scale         | Internal/external exam | ECTS |
|---|---------------------------------------|-----------------------|------------------------|------|
| <a href="#">Fundamentals of International Economic Law</a>                  | Written sit-in exam on CBS' computers | 7-point grading scale | Internal exam          | 7.5  |
| <a href="#">Negotiation: Theory and Practice</a>                            | Written sit-in exam on CBS' computers | 7-point grading scale | Internal exam          | 7.5  |
| <a href="#">Law and Management</a>  | Home assignment - written product     | 7-point grading scale | Internal exam          | 7.5  |
| <a href="#">The Economics and Business Strategy of European Integration</a> | Written sit-in exam on CBS' computers | 7-point grading scale | Internal exam          | 7.5  |

## **Minor Coordinator:**

Henrik Andersen is the coordinator for this Minor. You can contact Henrik at [ha.law@cbs.dk](mailto:ha.law@cbs.dk).

If you need additional information you are welcome to contact the Programme Manager for MSc in Business Administration and Commercial Law Maibritt B. Jensen at [mbj.stu@cbs.dk](mailto:mbj.stu@cbs.dk).

***Study Board:***

The Study Board for HA/CM(jur.)

***How to sign up:***

If you want to sign up for the minor in Business Law and Economics you have to select **CJURM1003U** when you sign up for electives. You will then subsequently be signed up for all four courses. You do not have to select all the four courses individually.

KAN-CJURV2103U Fundamentals of International Economic Law is an elective course.

KAN-CJURV7075U: Law and Management is an elective.

KAN-CJURV2100U Negotiation - Theory and Practice is an elective.

KAN-CJURO1019U The Economics and Business Strategy of European Integration is a mandatory course for students enrolled in the MSc in Business Administration and Commercial Law. The course is offered as an elective.