

# Minor in Business Law and Economics

## Description

International minor in "Business Law and Economics"

## The Minor concept

A minor gives you the opportunity of having a second specialization in your degree. The minor is a bundle of four courses that can be chosen separately but if chosen together rewards a minor.

## Purpose

The MSc in Business Administration and Commercial Law provides our students with legal and economic expertise. Today's business must be competitive in an international environment with complicated legal rules. In our programme the students work on analysing and solving the economic and legal problems which companies encounter in an increasing global competition and the ever-increasing demands from Danish legislation and the EU. Our students gain these skills through a unique integration of subject as business economics and commercial law. During the studies our students experience a progressive, internationally oriented work method, which consists of a combination of law and the company's other management tools.

## Structure

The below table lists the structure and the ECTS credits of the individual courses. The course descriptions are available in the [online course catalogue](#). Direct links are inserted in the table below.

Course	ECTS
<a href="#">Advanced Game Theory</a>	7.5
<a href="#">The Economics and Business Strategy of European Integration</a>	7.5
<a href="#">Law and Management</a>	7.5
<a href="#">Negotiation: Theory and Practice</a>	7.5

## Content

Minor in "Business Law and Economics" is a multidisciplinary research-based education in business law, management, and law and economics. We offer a one semester intensive program based on 30 years of experience in multidisciplinary research and education in business law and economics. We focus on the efficiency of the legal system in regard to business and society. We believe the economic analysis of the law contributes on several levels to optimizing the knowledge and use of business law and contracts.

## Course descriptions:

### **Advanced Game Theory:**

Game theory has a significant impact on contracting both between private parties and in public private relationships. This course focus on creating efficient game theory based business solutions.

### **The Economics and Business Strategy of European Integration:**

This course concerns economic and strategic management in EU, European integration, EUs Economic and Monetary Union, macro-economics and EU-institutions, and thus, competition in EU in a business perspective.

### **Law and Management:**

The world is changing and today's and future businesses must bring law into the management perspective. This course is a Yale invention and Professor Constance Bagley from Yale School of management has approved the use at this specific course at CBS. This course consists of legal and economic lectures in law and management theory and economic efficiency theory.

### **Negotiation - Theory and Practice:**

This elective consists of negotiation theory, collaboration, biases in decision making, strategy, repeted games, multi- party business negotiations, settlements, team negotiations and cross-cultural negotiations

### **Examinations**

The minor consists of the examinations listed below. The learning objectives and the regulations of the individual examinations are prescribed in the [online course catalogue](#). Direct links to the individual examinations are inserted in the table below.

Exam name	Exam form	Grading scale	Internal/external exam	ECTS
<a href="#">Advanced Game Theory</a>	Written sit-in exam on CBS' computers	7-step scale	External exam	7.5
<a href="#">The Economics and Business Strategy of European Integration</a>	Written sit-in exam on CBS' computers	7-step scale	Internal exam	7.5
<a href="#">Law and Management</a>	Home assignment - written product	7-step scale	Internal exam	7.5
<a href="#">Negotiation: Theory and Practice</a>	Written sit-in exam on CBS' computers	7-step scale	Internal exam	7.5

### **Further information**

*Minor Coordinator:*

There is no Minor coordinator for this Program. If you need more information you are welcome to contact the Programme Manager for MSc in Business Administration and Commercial Law Maibritt B. Jensen at [mbj.stu@cbs.dk](mailto:mbj.stu@cbs.dk).

***Study Board:***

The Study Board for HA/CM(jur.)

***How to sign up:***

If you want to sign up for the minor in Business Law and Economics you have to select **CJURM1001U** when you sign up for electives. You will then subsequently be signed up for all four courses. You do not have to select all the four courses individually.

KAN-CJURO1017U Advanced Game Theory is a mandatory course for students enrolled in the MSc in Business Administration and Commercial Law. The course is offered as an elective.

KAN-CJURO1019U The Economics and Business Strategy of European Integration is a mandatory course for students enrolled in the MSc in Business Administration and Commercial Law. The course is offered as an elective.

KAN-CJURV7075U: Law and Management is an elective.

KAN-CJURV2100U Negotiation - Theory and Practice is an elective.