

# Minor in Behavioral Neuroscience and Economy

## Description

### The Minor Concept

A minor gives you the opportunity of having a second specialization in your degree. The minor is a bundle of three to four electives that can be chosen separately but if chosen together rewards a minor.

### Purpose

During the past decade, a multidisciplinary effort has arisen in the understanding of consumption behaviour. By the integration of economics, psychology and more recently neuroscience, new academic insights and commercial uses have emerged. Today, there is an outspoken and increased need for academics and practitioners that are taught in bridging the divide between traditional scholarly disciplines. The growth is demonstrated in several arenas, including:

- Rise in number of companies that are explicitly based in emerging areas such as neuromarketing, neuroeconomics, Neuromethodology and related disciplines
- Stronger integration of neuroscience methods in the industrial sector, including marketing survey companies, and subsequently an increase in demand of multidisciplinary trained professionals.
- Increased use of neuroscience insights in the industrial sector, including the financial sector
- Better integration and more investment of neuroscience in traditional behavioural sciences.
- Leading scientific journals regularly publish work combining economics, psychology and neuroscience

The aim of this minor is to train students to integrate economics, psychology and neuroscience in the commercial understanding and academic approach to consumption behaviour and communication effects. This integration will provide students that are better suited to rising

demands for trained practitioners and academics at the national and international level.

## Content

The minor consists of the examinations listed below. The learning objectives and the regulations of the individual examinations are prescribed in the [online course catalogue](#). Direct links to the individual examinations are inserted in the table below

Course	ECTS
<a href="#">Neuroeconomics</a>	7.5
<a href="#">Neuromarketing</a>	7.5
<a href="#">Neuro Research Design</a>	7.5

## Examinations

Exam name	Exam form	Grading scale	Internal/external exam	ECTS	Weight
<a href="#">Neuroeconomics</a>	Home assignment - written product	7-step scale	Internal exam	7.5	7.5
<a href="#">Neuromarketing</a>	Oral exam based on written product	7-step scale	Internal exam	7.5	7.5
<a href="#">Neuro Research Design</a>	Oral exam based on written product	7-step scale	Internal exam	7.5	7.5

## Further information

*Minor coordinator*

Jesper Clement [jc.marktg@cbs.dk](mailto:jc.marktg@cbs.dk), Dept. of Marketing

*Study Board*

The minor in Behavioral Neuroscience and Economy is offered by the Study Board for the Master of Science Programme in Economics and Business Administration

*How to sign up*

If you want to sign up for the minor in Behavioral Neuroscience and Economy, you have to select CCMVM1015U Minor in Behavioral Neuroscience and Economy when you sign up for electives. You will then subsequently be signed up for all three courses. You do not have to select all three courses individually.